

GLOBAL EQUITY INCOME

AS OF 6/30/2024

SEPARATELY MANAGED ACCOUNT CROSSMARKGLOBAL.COM

Snapshot

Morningstar Category	Global Large-Stock Value
Inception Date	10/1/2010
Strategy Assets	\$317,262,053
Investment Minimum	\$100,000
Average Market Cap (Mil)	\$90,167
# of Holdings	69

Portfolio Managers

Rob Botard, CFA Brent Lium, CFA

Strategy Objective

Seeks to provide high dividend income with long-term capital appreciation

Portfolio Risk Statistics¹

Time Period: 6/30/2019 to 6/30/2024	
Calculation Benchmark: MSCI World ²	
Std Dev	16.84
Beta	0.90
Annualized Alpha	-0.59
R2	89.69
Sharpe Ratio (arith)	0.49
Up Capture Ratio	78.53
Down Capture Ratio	93.82

Portfolio Characteristics¹

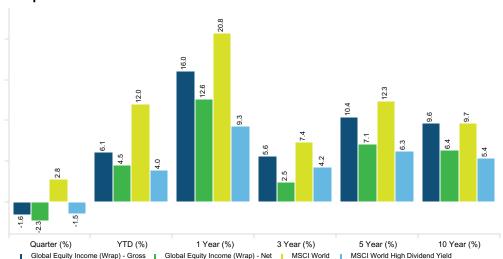
Dividend Yield (%)	2.73
Dividend Payout Ratio (%)	47.81
Dividend Growth - 3 Yr (%)	16.31
EPS Growth - 3 Yr Hist (%)	22.73
Price/Earnings Ratio - NTM	12.33
Price/Book Ratio	2.13
Price/Free Cash Flow, TTM	9.84
Return on Equity, TTM (%)	21.36

Portfolio Top 10 Holdings (%)1

	Weight
Taiwan Semiconductor Manufacturing Co., Ltd. Sponsored ADR	2.89
Cigna Group	2.83
Gap, Inc.	2.60
ASE Technology Holding Co., Ltd. Sponsored ADR	2.38
McDonald's Corporation	2.18
Texas Instruments Incorporated	2.16
Analog Devices, Inc.	2.07
Tapestry, Inc.	1.94
InterDigital, Inc.	1.94
Amgen Inc.	1.89
Total	22.87

1 Crossmark uses a model account to manage the individual client accounts that have selected this investment strategy. The portfolio characteristics shown are based on the model account. The characteristics of any individual account may differ from those of the model account. All performance information shown is composite performance derived from the aggregate of all accounts included in

Composite Performance



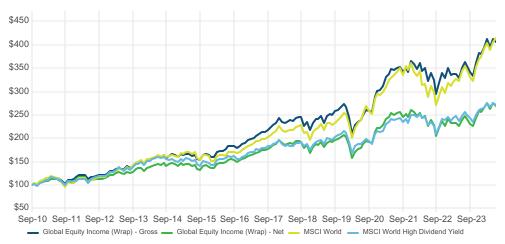
	Quarter (%)	YTD (%)	1 Year (%)	3 Year (%)	5 Year (%)10	0 Year (%)
Global Equity Income (Wrap) - Gross	-1.55	6.07	16.02	5.60	10.40	9.63
Global Equity Income (Wrap) - Net	-2.30	4.51	12.63	2.46	7.12	6.38
MSCI World	2.78	12.04	20.75	7.38	12.32	9.73
MSCI World High Dividend Yield	-1.49	3.95	9.32	4.24	6.26	5.38

Composite Calendar Year Performance

	2023	2022	2021	2020	2019	2018	2017	2016	2015
Global Equity Income (Wrap) - Gross	16.88	-10.25	21.41	10.25	25.84	-6.70	23.63	15.15	-0.83
Global Equity Income (Wrap) - Net	13.49	-13.03	17.87	6.87	22.22	-9.54	20.02	11.83	-3.82
MSCI World	24.42	-17.73	22.35	16.50	28.40	-8.20	23.07	8.15	-0.32
MSCI World High Dividend Yield	9.12	-4.74	15.83	-0.03	23.15	-7.56	18.14	9.29	-3.20

Composite Growth of \$100

Time Period: 10/1/2010 to 6/30/2024



All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

Composite illustrated is the Crossmark Global Equity Income Wrap Composite.

Net performance was calculated using the hypothetical highest annual all-inclusive wrap fee of 3.00% by deducting 0.75% from the last month of each quarter. Gross performance is shown as supplemental information and is stated as pure gross of all fees as the returns have not been reduced by transaction costs. Wrap fees include Crossmark's portfolio management fee as well as all charges for trading costs, custody, and other administrative fees. Due to the effect of compounding, annual returns shown net of fees may be lower than the return that would be shown if the fee were deducted from the gross return at a single point in time.

Index returns shown assume the reinvestment of all dividends and distributions.

2 Effective February 20, 2024, the MSCI World Index has replaced the S&P Global 1200 Index as the model's primary broad-based securities market index. Model management believes the MSCI World Index represents the overall equity markets in which the model invests. The model's secondary securities market index, the MSCI World High Dividend Yield Index, has not changed.



GLOBAL EQUITY INCOME

AS OF 6/30/2024

SEPARATELY MANAGED ACCOUNT CROSSMARKGLOBAL.COM

Leading Contributors (%)¹						
Time Period: 3/31/2024 to 6/30/2024						
	Return C	Contribution				
Taiwan Semiconductor Manufacturing Co., Ltd. Sponsored ADR	28.07	0.62				
Broadcom Inc.	21.53	0.32				
Analog Devices, Inc.	15.87	0.28				
HP Inc.	16.76	0.27				
NatWest Group Plc Sponsored ADR	18.09	0.27				
NetApp, Inc.	17.36	0.27				
QUALCOMM Incorporated	18.14	0.26				
Texas Instruments Incorporated	12.46	0.25				
Barclays PLC Sponsored ADR	13.33	0.22				
Amgen Inc.	10.68	0.20				
Leading Detractors (%) ¹						
Time Period: 3/31/2024 to 6/30/2024						
	Return C	Contribution				
Tapestry, Inc.	-9.15	-0.20				
McDonald's Corporation	-9.03	-0.21				

-14.95

-13.14

-8.60

-16.86

-24.23

-18.56

-12.72

-25.25

-0.23

-0.26

-0.27

-0.28

-0.32

-0.36

-0.39

-0.47

TIM S.A. Sponsored ADR

Skyworks Solutions, Inc.

Brunswick Corporation

CVS Health Corporation

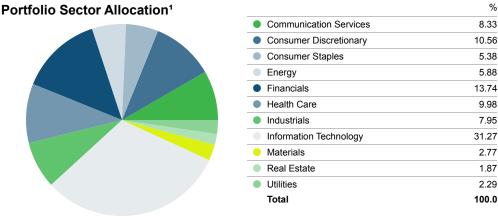
Sociedad Quimica y Minera de Chile

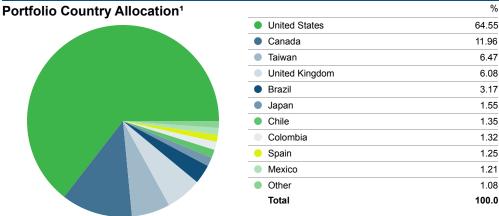
Toyota Motor Corp. Sponsored ADR

S.A. Sponsored ADR Pfd Series B

Cigna Group

Gap, Inc.





1 Crossmark uses a model account to manage the individual client accounts that have selected this investment strategy. The portfolio characteristics shown are based on the model account. The characteristics of any individual account may differ from those of the model account. All performance information shown is composite performance derived from the aggregate of all accounts included in the composite.

Crossmark Global Investments, Inc. (Crossmark) is an investment adviser registered with the Securities and Exchange Commission that provides discretionary investment management services to mutual funds, institutions, and individual clients. Investment advice can be provided only after the delivery of Crossmark's firm Brochure and Brochure Supplement Form ADV (Parts 2A and 2B) and Form CRS, and once a properly executed investment advisory agreement has been entered into by the client. Crossmark claims compliance with the Global Investment Performance Standards (GIPS®). Prospective clients can obtain a GIPS Composite Report by sending a request to: advisorsolutions@crossmarkglobal.com.

The Crossmark Global Equity Income strategy invests in dividend paying domestic and foreign stocks (generally held as ADRs). The Crossmark Global Equity Income Wrap Composite is composed of all discretionary, fee-paying, wrap fee accounts managed using this strategy. The composite has a creation date and inception date of Oct. 1, 2010. The primary benchmark for this composite is the MSCI World Index captures large and mid-cap representation across 23 Developed Markets (DM) countries. With 1,479 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country. As a secondary comparison, the MSCI World High Dividend Yield Index is based on the MSCI World Index, and includes large and mid cap stocks across 23 Developed Markets countries. The index is designed to reflect the performance of equities in the MSCI World Index (excluding REITs) with higher dividend income and quality characteristics than average dividend yields that are both sustainable and persistent. The returns for the MSCI World High Dividend Yield Index are net of withholding taxes.

The U.S. dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results. The Global Equity Income strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Equity investments generally involve two principal risks—market risk and selection risk. The value of equity security will rise and fall in response to general market and/or economic conditions (equity market risk). The value of any individual equity security will rise and fall in response to the market's perception of the issuer's revenues, earnings, balance sheet, credit worthiness, business plan, and overall perception of the viability of the issuer's business (selection risk). Investments in securities of issuers in foreign countries involves additional risks not associated with domestic investments. These risks include, but are not limited to: (1) political and financial instability; (2) currency exchange rate fluctuations; (3) greater price volatility and less liquidity in particular securities and in certain foreign markets; (4) lack of uniform accounting, auditing, and financial reporting standards; (5) less government regulation and supervision of some foreign stock exchanges, brokers and listed companies; (6) delays in transaction settlement in certain foreign markets; (7) less availability of information; and (8) imposition of foreign withholding or other taxes.

GIPS is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

