

Snapshot

Morningstar Category	US SA Allocation--50% to 70% Equity
Inception Date	1/2/2001
Strategy Assets	\$ 266,190,000
Investment Minimum	\$ 150,000
Average Market Cap (mil)	\$ 238,916
# of Holdings	88

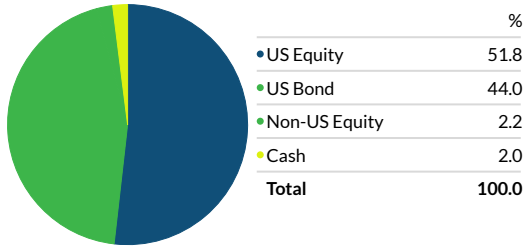
Portfolio Managers

Robert C. Doll, CFA
Victoria Fernandez, CFA

Strategy Objective

Seeks to provide a balance of growth and income

Model Portfolio Asset Allocation*



Model Portfolio Top 10 Holdings*

Company	Weight
Federal National Mortgage Association 2.13%	3.98%
Microsoft Corp	3.90%
Apple Inc	3.84%
United States Treasury Notes 2.13%	3.02%
Alphabet Inc Class C	3.01%
United States Treasury Notes 1.88%	2.95%
United States Treasury Notes 2%	2.36%
Target Corporation 3.38%	2.08%
Federal National Mortgage Association 2.38%	2.03%
UnitedHealth Group Inc	1.72%
	28.90%

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

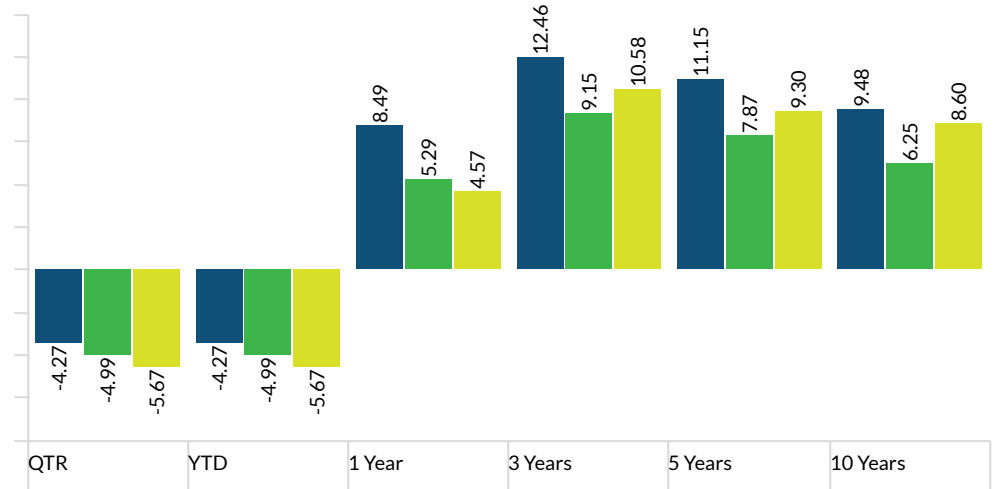
Composite illustrated is the Crossmark Balanced Core Wrap Composite.

50/50 Custom Benchmark is comprised of 50% Russell 1000 Index and 50% Bloomberg U.S. Government/Credit Index. Index returns shown assume the reinvestment of all dividends and distributions.

* Model Portfolios are based on a hypothetical account managed during the current quarter. Actual characteristics and income may differ from model.

Net performance was calculated using the hypothetical highest annual all-inclusive wrap fee of 3.00% by deducting .75% from the last month of each quarter. Gross performance is shown as supplemental information and is stated as pure gross of all fees as the returns have not been reduced by transaction costs. Wrap fees include Crossmark's portfolio management fee as well as all charges for trading costs, custody, and other administrative fees. Due to the effect of compounding, annual returns shown net of fees may be lower than the return that would be shown if the fee were deducted from the gross return at a single point in time.

Composite Performance (%)



	QTR	YTD	1 Year	3 Years	5 Years	10 Years
Balanced Core (Wrap) - Gross	-4.27%	-4.27%	8.49%	12.46%	11.15%	9.48%
Balanced Core (Wrap) - Net	-4.99%	-4.99%	5.29%	9.15%	7.87%	6.25%
Custom 50/50 Benchmark	-5.67%	-5.67%	4.57%	10.58%	9.30%	8.60%

Composite Calendar Year Returns

	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012
Balanced Core (Wrap) - Gross	15.18%	15.63%	20.44%	-0.71%	15.94%	6.57%	3.17%	8.97%	15.61%	8.66%
Balanced Core (Wrap) - Net	11.79%	12.17%	16.96%	-3.68%	12.55%	3.44%	0.07%	5.76%	12.20%	5.48%
Custom 50/50 Benchmark	11.69%	15.69%	20.45%	-2.30%	12.55%	7.65%	0.79%	9.67%	14.21%	10.67%

Model Portfolio Equity Characteristics*

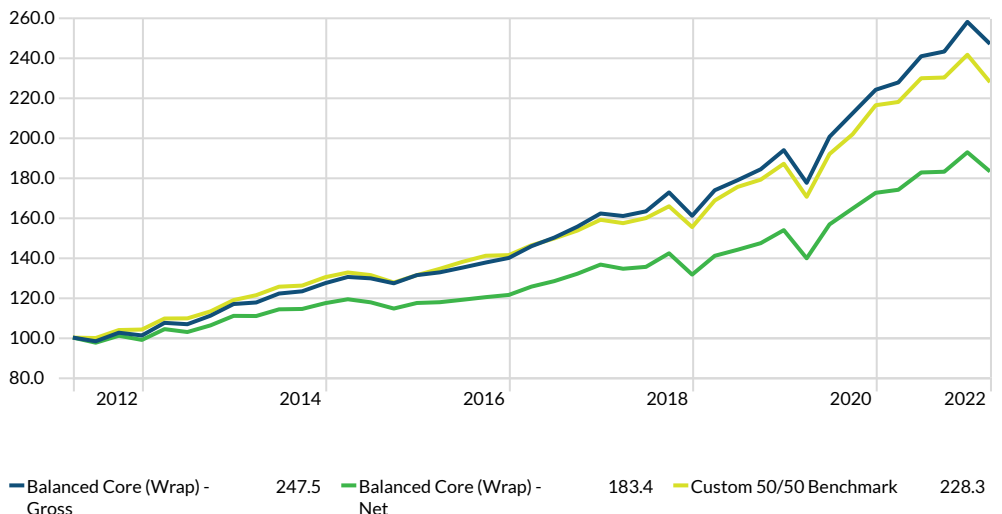
P/E Ratio (TTM)	17.30
P/B Ratio (TTM)	3.67
Dividend Yield (%)	1.50
Active Share	65.13

Model Portfolio Fixed Income Characteristics*

Duration (Modified Adjusted)	4.28
Yield to Maturity(%)	2.52
Years to Maturity	5.08
Current Yield (%)	2.83
Average Coupon (%)	2.88

Composite Growth of \$100

Time Period: 4/1/2012 to 3/31/2022

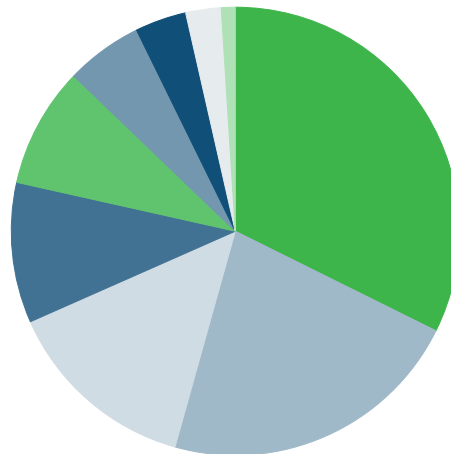


Leading Contributors

Time Period: 1/1/2022 to 3/31/2022

	Return	Contribution
Marathon Petroleum Corp	34.60	0.65
AbbVie Inc	21.32	0.50
L3Harris Technologies Inc	17.04	0.33
Altria Group Inc	12.15	0.33
Deere & Co	21.47	0.23
Berkshire Hathaway Inc Class B	18.03	0.17
Anthem Inc	6.26	0.12
Amgen Inc	8.42	0.12
Aflac Inc	10.96	0.10
Coca-Cola Co	5.50	0.09

Model Portfolio Equity Sector Allocation*



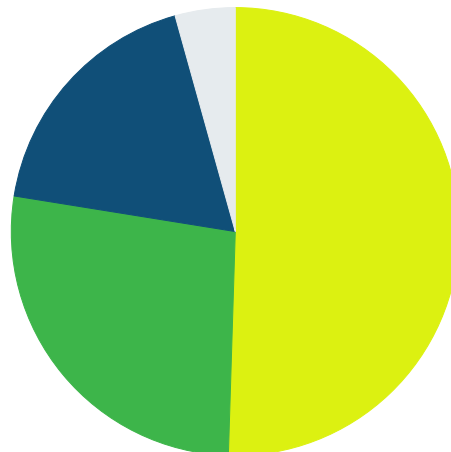
	%
Information Technology	32.3
Healthcare	22.0
Financials	14.0
Consumer Discretionary	10.1
Communication Services	8.7
Consumer Staples	5.6
Industrials	3.7
Energy	2.6
Real Estate	1.0
Materials	0.0
Utilities	0.0
Total	100.0

Leading Detractors

Time Period: 1/1/2022 to 3/31/2022

	Return	Contribution
Microsoft Corp	-8.14	-0.63
The Home Depot Inc	-27.44	-0.59
Meta Platforms Inc Class A	-33.89	-0.53
Lennar Corp Class A	-29.84	-0.51
Adobe Inc	-19.65	-0.44
Ford Motor Co	-18.17	-0.40
Abbott Laboratories	-15.60	-0.36
JPMorgan Chase & Co	-13.39	-0.35
Nike Inc Class B	-19.08	-0.29
Ecolab Inc	-24.50	-0.26

Model Portfolio Fixed Income Sector Allocation*



	%
Corporate Bond	50.5
Government Related	27.0
Government	18.1
Cash & Equivalents	4.3
Total	100.0

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The Crossmark Balanced Core strategy invests in an allocation of 50% stocks of large cap U.S. companies, and 50% government obligations, government agency securities, and investment-grade corporate bonds, each with maturities ranging, on average, between 1 and 30 years. The Crossmark Balanced Core Wrap composite includes all fully discretionary wrap accounts that are managed using this strategy. The composite excludes accounts for which the clients have imposed restrictions or requirements that impede the manager from fully executing their strategy such that the results will not be representative of the strategy. For comparison purposes, the composite is measured against the Russell 1000 Index equally blended with the Bloomberg U.S. Government/Credit Bond Index. Russell 1000 Index is a market index that tracks the largest 1,000 stocks by market capitalization that are included in the Russell 3000 index. The equity portion of the Balanced Core product was originally measured against the Russell 1000 Growth Index, and in March 2020 was changed to the S&P 500 Index. Effective July 2021, it has since been determined that the Russell 1000 index is the more appropriate index for the historical life of the product. The Bloomberg U.S. Government/Credit Bond Index measures the performance of investment grade corporate debt and agency bonds that are dollar denominated and have a remaining maturity of greater than one year. The blended benchmark returns presented are calculated by linking the daily blended component returns.

The U.S. Dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results. The Balanced Core strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Equity investments generally involve two principal risks—market risk and selection risk. The value of equity securities will rise and fall in response to general market and/or economic conditions (equity market risk). The value of any individual equity security will rise and fall in response to the market's perception of the issuer's revenues, earnings, balance sheet, credit worthiness, business plan, and overall perception of the viability of the issuer's business (selection risk).

Fixed income investments generally involve three principal risks—interest rate risk, credit risk, and liquidity risk. Prices of fixed-income securities rise and fall in response to interest rate changes (interest rate risk). Generally, when interest rates rise, prices of fixed-income securities fall. The longer the duration of the security, the more sensitive the security is to this risk. There is also a risk that the issuer of a note or bond will be unable to pay agreed interest payments and may be unable to repay the principal upon maturity (credit risk). Lower-rated bonds, and bonds with longer final maturities, generally have higher credit risks. As interest rates rise and/or the credit risk associated with a particular issuer changes, bonds held within a portfolio may become difficult to liquidate without realizing a loss (liquidity risk).

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Index returns shown assume the reinvestment of all dividends and distributions.

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