

Snapshot

Morningstar Category	US SA Allocation--50% to 70% Equity
Inception Date	1/1/2001
Strategy Assets	\$247,941,070
Investment Minimum	\$150,000
Average Market Cap (Mil)	\$231,267
Model Portfolio # of Holdings	92

Portfolio Managers

Robert C. Doll, CFA
Victoria Fernandez, CFA
Ryan Caylor, CFA

Strategy Objective

Seeks to provide a balance of growth and income

Model Portfolio FI Characteristics

Yield to Maturity (%)	4.63
Duration	4.19
Current Yield (%)	3.26
Average Coupon (%)	3.02
Average Credit Rating (Moody's)	Aa3
Average Price (\$)	93.53

Model Portfolio Equity Characteristics

Dividend Yield, TTM (%)	2.30
Dividend Payout Ratio (%)	29.20
Dividend Growth, 3 Yr Hist (%)	11.42
EPS Growth, 3 Yr Hist (%)	10.38
Price/Earnings Ratio - NTM	11.26
Price/Book Ratio	3.17
Price/Free Cash Flow, TTM	13.59
Return on Equity, TTM (%)	32.14

Model Portfolio Top 10 Holdings

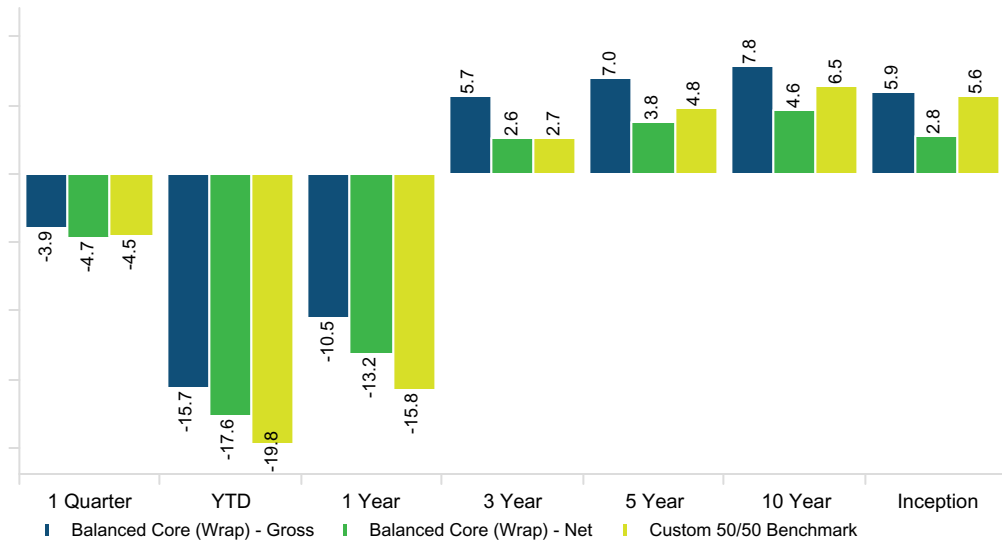
	Weight
Federal National Mortgage Association 2.125% 24-apr-2026	4.40%
Apple Inc.	3.52%
Government Of The United States Of America 2.125% 30-nov-2023	3.45%
Government Of The United States Of America 1.875% 31-jul-2026	3.24%
Microsoft Corporation	2.72%
Government Of The United States Of America 2.875% 15-may-2028	2.60%
Federal National Mortgage Association 2.375% 19-jan-2023	2.34%
Target Corporation 3.375% 15-apr-2029	2.17%
Federal Home Loan Mortgage Corporation 2.75% 19-jun-2023	1.94%
Federal National Mortgage Association 2.5% 05-feb-2024	1.91%
Total	28.29%

Model Portfolio Asset Allocation

	Weight
Equity	50.91%
Fixed Income	46.45%
[Cash]	2.64%

Source: FactSet

Composite Performance (%)



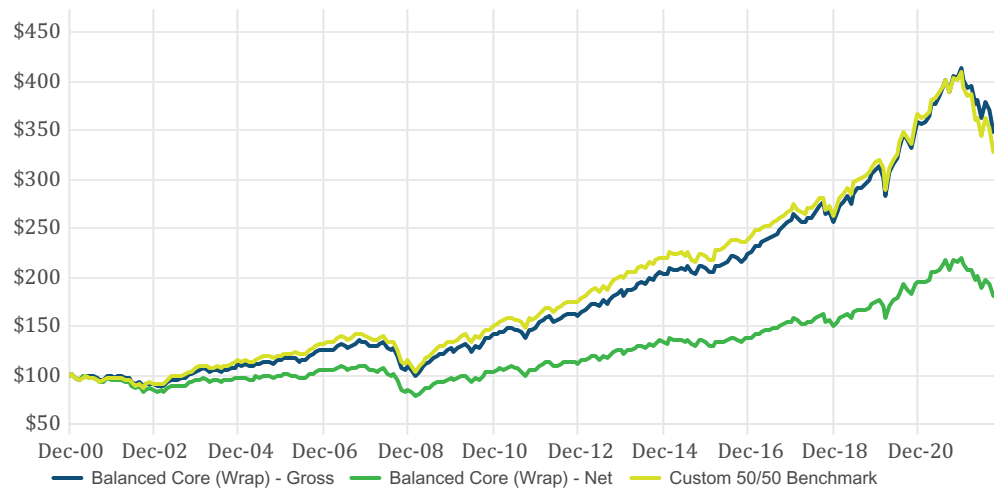
	1 Quarter	YTD	1 Year	3 Year	5 Year	10 Year	Inception
Balanced Core (Wrap) - Gross	-3.93%	-15.67%	-10.53%	5.71%	6.96%	7.84%	5.91%
Balanced Core (Wrap) - Net	-4.70%	-17.62%	-13.23%	2.55%	3.78%	4.64%	2.77%
Custom 50/50 Benchmark	-4.49%	-19.78%	-15.80%	2.69%	4.78%	6.46%	5.63%

Composite Calendar Year Performance (%)

	2021	2020	2019	2018	2017	2016	2015	2014	2013
Balanced Core (Wrap) - Gross	15.18	15.63	20.44	-0.71	15.94	6.57	3.17	8.97	15.61
Balanced Core (Wrap) - Net	11.79	12.16	16.94	-3.69	12.53	3.45	0.08	5.74	12.22
Custom 50/50 Benchmark	11.69	15.69	20.43	-2.31	12.55	7.65	0.78	9.65	14.21

Composite Growth of \$100

Time Period: 1/1/2001 to 9/30/2022



All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

Composite illustrated is the Crossmark Balanced Core Wrap Composite.

Custom 50/50 Benchmark is comprised of 50% Russell 1000 index and 50% Bloomberg U.S. Government/Credit index. Index returns shown assume the reinvestment of all dividends and distributions.

* Model Portfolios are based on a hypothetical account managed during the current quarter. Actual characteristics and income may differ materially from model.

Net performance was calculated using the hypothetical highest annual all-inclusive wrap fee of 3.00% by deducting .75% from the last month of each quarter. Gross performance is shown as supplemental information and is stated as pure gross of all fees as the returns have not been reduced by transaction costs. Wrap fees include Crossmark's portfolio management fee as well as all charges for trading costs, custody, and other administrative fees. Due to the effect of compounding, annual returns shown net of fees may be lower than the return that would be shown if the fee were deducted from the gross return at a single point in time.

Leading Contributors

Time Period: 6/30/2022 to 9/30/2022

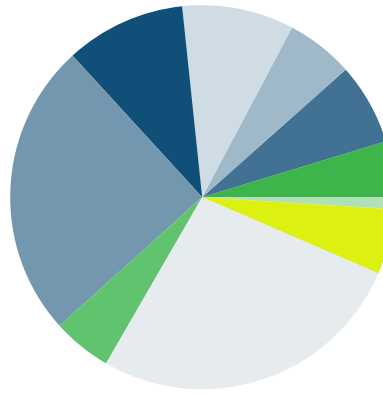
	Return	Contribution
Marathon Petroleum Corporat...	21.55	0.24
ConocoPhillips	11.29	0.07
Honeywell International Inc...	16.94	0.07
Wells Fargo & Company	3.40	0.06
Valero Energy Corporation	9.15	0.05
Corteva Inc	5.82	0.04
Ford Motor Company	1.60	0.04
Lennar Corporation Class A	6.16	0.04
Amazon.com, Inc.	6.39	0.03
Cigna Corporation	5.71	0.03

Leading Detractors

Time Period: 6/30/2022 to 9/30/2022

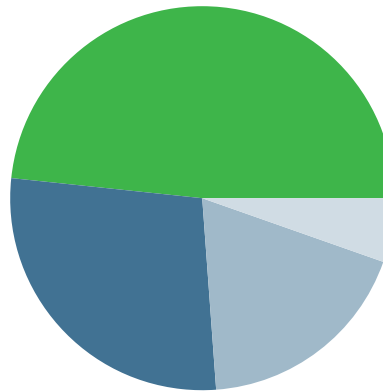
	Return	Contribution
Alphabet Inc. Class C	-12.09	-0.11
Government Of The United St...	-5.01	-0.12
Mastercard Incorporated Cla...	-9.73	-0.12
Federal National Mortgage A...	-3.18	-0.13
Adobe Incorporated	-24.82	-0.15
AbbVie, Inc.	-11.55	-0.17
Verizon Communications Inc.	-24.24	-0.18
Microsoft Corporation	-9.12	-0.21
Pfizer Inc.	-15.88	-0.24
Dell Technologies, Inc. Cla...	-25.50	-0.28

Model Portfolio Equity Sector Allocation



	%
Communication Services	4.72
Consumer Discretionary	6.87
Consumer Staples	5.64
Energy	9.46
Financials	10.09
Health Care	24.86
Industrials	5.06
Information Technology	26.77
Materials	5.50
Real Estate	1.02
Total	100.0

Model Portfolio Fixed Income Sector Allocation



	%
Corporate	48.33
Quasi & Foreign Government	27.88
Sovereign	18.40
[Cash]	5.38
Total	100.0

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The Crossmark Balanced Core strategy invests in an allocation of 50% stocks of large cap U.S. companies, and 50% government obligations, government agency securities, and investment-grade corporate bonds, each with maturities ranging, on average, between 1 and 30 years. The Crossmark Balanced Core 50/50 Wrap Composite is comprised of all discretionary, fee-paying, wrap accounts managed using this strategy. The composite has a creation date and inception date of January 1, 2001. The primary benchmark for this composite is a custom blend consisting of 50% Russell 1000 Index and 50% Bloomberg U.S. Government/Credit Index. The Russell 1000 Index is a market index that tracks the largest 1,000 stocks by market capitalization that are included in the Russell 3000 index. The equity portion of the Balanced Core product was originally measured against the Russell 1000 Growth Index, and in March 2020 was changed to the S&P 500 Index. Effective July 2021, it has since been determined that the Russell 1000 index is the more appropriate index for the historical life of the product. The Bloomberg U.S. Government/Credit Bond Index measures the performance of investment grade corporate debt and agency bonds that are dollar denominated and have a remaining maturity of greater than one year. The blended benchmark returns presented are calculated by linking the monthly returns of the blended components. The Balanced Core – Large Cap Core Unscreened & Core Fixed 50/50 Wrap composite was previously known as the Balanced Core 50/50 Wrap composite. In July 2021, Bob Doll replaced Mel Cody as the portfolio manager for the Large Cap Core Unscreened strategy.

The U.S. Dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results. The Balanced Core strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Equity investments generally involve two principal risks—market risk and selection risk. The value of equity securities will rise and fall in response to general market and/or economic conditions (equity market risk). The value of any individual equity security will rise and fall in response to the market's perception of the issuer's revenues, earnings, balance sheet, credit worthiness, business plan, and overall perception of the viability of the issuer's business (selection risk).

Fixed income investments generally involve three principal risks—interest rate risk, credit risk, and liquidity risk. Prices of fixed-income securities rise and fall in response to interest rate changes (interest rate risk). Generally, when interest rates rise, prices of fixed-income securities fall. The longer the duration of the security, the more sensitive the security is to this risk. There is also a risk that the issuer of a note or bond will be unable to pay agreed interest payments and may be unable to repay the principal upon maturity (credit risk). Lower-rated bonds, and bonds with longer final maturities, generally have higher credit risks. As interest rates rise and/or the credit risk associated with a particular issuer changes, bonds held within a portfolio may become difficult to liquidate without realizing a loss (liquidity risk).

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Global Investment Performance Standards