

Snapshot	
Morningstar Category	US SA Equity Market Neutral
Inception Date	7/01/2021
Strategy Assets	\$12,307,393
Investment Minimum	\$1,000,000
Average Market Cap (Mil)	\$32,054

Portfolio Manager

Robert C. Doll, CFA Ryan Caylor, CFA

Strategy Objective

Seeks long-term capital appreciation and to provide absolute returns independent of equity market direction

Portfolio Statistics

Asset Mix: Long	106.29
Asset Mix: Short	93.27
Asset Mix: Net	13.01
Long/Short Ratio	1.14
# of Long Stock Holdings	104
# of Short Stock Holdings	123

Portfolio Characteristics

	Long	R1000	Short
Dividend Yield, TTM (%)	1.58	1.54	0.68
Dividend Growth, 3 Yr Hist (%)	8.82	8.35	7.52
Dividend Payout Ratio (%)	19.77	25.48	0.17
EPS Growth, 3Yr Hist (%)	21.31	19.05	14.49
Price/Earnings Ratio, NTM	12.97	17.98	20.63
Price/Book Ratio	3.07	3.68	2.67
Price/Free Cash Flow, TTM	12.36	16.79	2.32
Return on Equity, TTM (%)	25.98	21.81	6.59

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

Composite illustrated is the Crossmark Equity Market Neutral Composite.

Crossmark uses a model account to manage the individual client accounts that have selected this investment strategy. The portfolio characteristics shown are based on the model account. The characteristics of any individual account may differ from those of the model account. All performance information shown is composite performance derived from the aggregate of all accounts included in the composite.

Net performance was calculated using actual management fees. As of the date presented, the composite contained only one account, which is a commission-based account that pays a management fee of 0.05% annually.

Index returns shown assume the reinvestment of all dividends and distributions.

EQUITY MARKET NEUTRAL

31/2023 SEPARATELY MANAGED ACCOUNT CROSSMARKGLOBAL.COM

Composite	Performance
Composite	

	Qtr	YTD	1 Year	Since Inception
Equity Market Neutral - Gross	-7.94%	-7.94%	8.33%	12.08%
Equity Market Neutral - Net	-7.95%	-7.95%	8.28%	12.02%
ICE BofA US 3M Trsy Bill	1.08%	1.08%	2.53%	1.47%
Portfolio GICS Sector Weights				
		Long	Short	Net
Communication Services		1.10	-4.20	-3.09
Consumer Discretionary		20.81	-13.01	7.79
Consumer Staples		3.52	-8.41	-4.88
Energy		0.82	-2.49	-1.68
Financials		21.49	-9.26	12.22
Health Care		11.52	-15.18	-3.66
Industrials		22.13	-14.47	7.66
Information Technology		18.31	-17.78	.53
Materials		2.42	-3.25	83
Real Estate		4.18		4.18
Utilities			-5.22	-5.22
Total		106.29	-93.27	13.01

Portfolio Top 10 Long Holdings

	Weight
Gartner, Inc.	1.34%
Synopsys, Inc.	1.27%
Adobe Incorporated	1.27%
Reliance Steel & Aluminum Co.	1.27%
Ameriprise Financial, Inc.	1.26%
Cirrus Logic, Inc.	1.26%
Ingersoll Rand Inc.	1.25%
Genuine Parts Company	1.24%
American Express Company	1.22%
Discover Financial Services	1.22%
Total	12.61%

Portfolio Top 10 Short Holdings

	Weight
Monolithic Power Systems, Inc.	-1.24%
C3.ai, Inc. Class A	-1.16%
Spectrum Brands Holdings, Inc.	-1.15%
Aspen Technology, Inc.	-1.13%
Atmos Energy Corporation	-1.11%
Wayfair, Inc. Class A	-1.10%
STERIS Plc	-1.10%
JetBlue Airways Corporation	-1.09%
ICU Medical, Inc.	-1.09%
Domino's Pizza, Inc.	-1.09%
Total	-11.26%



EQUITY MARKET NEUTRAL

Leading Long Detractors

Leading Short Detractors

SEPARATELY MANAGED ACCOUNT CROSSMARKGLOBAL.COM

Leading Long Contributors

	Return	Contribution
Cirrus Logic, Inc.	46.86	0.46
W.W. Grainger, Inc.	24.16	0.33
Cadence Design Systems, Inc.	30.78	0.31
PVH Corp.	26.37	0.30
Jabil Inc.	29.39	0.30
Reliance Steel & Aluminum Co.	27.32	0.29
Lam Research Corporation	26.57	0.26
BorgWarner Inc.	22.42	0.23
Teradata Corporation	19.67	0.22
Synopsys, Inc.	20.97	0.21

	Return	Contribution
Cigna Group	-22.54	-0.30
SLM Corp	-27.74	-0.25
Huntington Bancshares Incorporated	-21.98	-0.21
Western Union Company	-17.25	-0.18
ConocoPhillips	-15.02	-0.16
Macy's, Inc.	-14.55	-0.14
Regions Financial Corporation	-13.08	-0.12
Nasdaq, Inc.	-10.55	-0.12
Elevance Health, Inc.	-10.07	-0.12
Aflac Incorporated	-9.77	-0.11

Leading Short Contributors

	Return	Contribution		Return	Contribution
Signature Bank	-99.84	0.75	Sotera Health Company	115.01	-1.11
Enviva Inc	-44.37	0.48	C3.ai, Inc. Class A	200.00	-0.86
PacWest Bancorp	-57.13	0.43	Allegro MicroSystems, Inc.	59.86	-0.50
Sabre Corp.	-30.58	0.26	Seagen, Inc.	57.55	-0.49
New Fortress Energy Inc. Class A	-24.61	0.23	Warner Bros. Discovery, Inc. Series A	59.28	-0.47
Globus Medical Inc Class A	-23.74	0.22	agilon health inc	47.15	-0.45
BILL Holdings, Inc.	-25.53	0.21	Catalent Inc	45.99	-0.44
Alnylam Pharmaceuticals, Inc	-15.71	0.15	Certara, Inc.	50.03	-0.42
NOV Inc.	-11.15	0.12	Scotts Miracle-Gro Company Class A	44.67	-0.42
Stericycle, Inc.	-12.59	0.12	Monolithic Power Systems, Inc.	41.84	-0.41

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The Crossmark Equity Market Neutral strategy seeks long-term capital appreciation and to provide absolute returns independent of equity market direction. The strategy uses a combination of bottom-up and top-down analysis to define an investable universe and generate a portfolio of approximately 100 long securities and 100 short securities. The Equity Market Neutral Composite is comprised of all discretionary, fee-paying, commission-based, dual contract and/or separately managed accounts that are managed according to this strategy. The composite has a creation date and inception date of July 1, 2021. The primary benchmark for this composite is the Bank of America 1-3 month Treasury Bill.

The U.S. Dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results. The Equity Market Neutral strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Equity investments generally involve two principal risks—market risk and selection risk. The value of equity securities will rise and fall in response to general market and/or economic conditions (equity market risk). The value of any individual equity security will rise and fall in response to the market speception of the issuer's revenues, earnings, balance sheet, credit worthiness, business plan, and overall perception of the viability of the issuer's business (selection risk).

The Strategy also exposes the investor to short sale risk. An investor's account would incur a loss as a result of a short sale if the price of the security sold short increases in value between the date of the short sale and the date on which the account purchases the security to replace the borrowed security. In addition, the securities sold short may have to be returned to the lender on short notice, which may result in the account having to buy the securities sold short at an unfavorable price to close out a short position. If this occurs, any anticipated gain to the account may be reduced or eliminated, or the short sale may result in a loss

The Strategy's values-based screening policies exclude certain securities issuers from the universe of otherwise available investments. As a result, the Strategy may not achieve the same level of performance as it otherwise would have in the absence of the screening process. If the Strategy has invested in a company that is later discovered to be in violation of one or more screening criteria and liquidation of an investment in that company is required, selling the securities at issue could result in a loss to the Fund. Further, the Strategy have screening policies may prevent the Strategy from participating in an otherwise suitable investment opportunity. With respect to the Crossmark Equity Market Neutral strategy, the values-based screening policies only apply to long positions.

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