

## Snapshot

Morningstar Category	US SA Equity Market Neutral
Inception Date	7/1/2021
Strategy Assets	\$12,083,970
Investment Minimum	\$1,000,000
Average Market Cap (Mil)	\$44,220

## Portfolio Manager

Robert C. Doll, CFA  
Ryan Cylor, CFA

## Strategy Objective

Seeks long-term capital appreciation and to provide absolute returns independent of equity market direction

## Model Portfolio Statistics\*

Asset Mix: Long	105.11
Asset Mix: Short	88.78
Asset Mix: Net	16.33
# of Long Stock Holdings	114
# of Short Stock Holdings	127
Long/Short Ratio	1.18

## Model Portfolio Characteristics\*

	Long	R1000	Short
Dividend Yield (%)	1.85	1.61	0.74
Dividend Growth - 3 Yr (%)	6.11	5.51	-4.04
Median Div Payout Ratio (%)	23.97	22.57	3.67
EPS Growth - 3 Yr (%)	13.94	19.62	19.15
P/E (Median)	14.34	19.67	30.69
P/B (Wgt. Avg)	9.65	10.91	10.27
P/FCF	12.35	21.76	38.05
ROE	27.14	25.61	0.40

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

Composite illustrated is the Crossmark Equity Market Neutral Composite.

\* Model Portfolios are based on a hypothetical account managed during the current quarter. Actual characteristics and income may differ materially from model.

Net performance was calculated using actual management fees. As of the date presented, the composite contained only one account, which is a commission-based account that pays a management fee of 0.05% annually.

Index returns shown assume the reinvestment of all dividends and distributions.

## Composite Performance

	QTR	YTD	1 Year	Since Inception
Equity Market Neutral - Gross	7.47%	8.42%	21.11%	21.11%
Equity Market Neutral - Net	7.46%	8.40%	21.05%	21.05%
ICE BofA US 3M Trsy Bill	0.10%	0.14%	0.17%	0.17%

## Model Portfolio GICS Sector Weights\*

	Long	Short	Net
Communication Services	1.87	6.95	-5.08
Consumer Discretionary	16.70	11.72	4.98
Consumer Staples	6.48	5.10	1.38
Energy	0.92	1.81	-0.90
Financials	14.52	7.45	7.07
Health Care	11.20	14.61	-3.41
Industrials	19.08	17.78	1.29
Information Technology	24.47	16.20	8.27
Materials	1.90	3.36	-1.47
Real Estate	6.89	0.00	6.89
Utilities	1.09	3.79	-2.70
Total	105.11	88.78	16.33

## Model Portfolio Top 10 Long Holdings\*

	Weight
Lockheed Martin Corporation	1.43%
Mastercard Incorporated Class A	1.31%
Jones Lang LaSalle Incorporated	1.31%
Ulta Beauty Inc.	1.28%
Waste Management, Inc.	1.27%
Jacobs Engineering Group Inc.	1.27%
Synopsys, Inc.	1.26%
General Mills, Inc.	1.25%
H&R Block, Inc.	1.23%
Expeditors International of Washington, Inc.	1.21%
Total	12.81%

## Model Portfolio Top 10 Short Holdings\*

	Weight
Alnylam Pharmaceuticals, Inc	-1.09%
First Citizens BancShares, Inc. Class A	-1.09%
Grocery Outlet Holding Corp.	-1.06%
Garmin Ltd.	-1.06%
TFS Financial Corporation	-1.04%
Liberty Broadband Corp. Class A	-1.04%
Graco Inc.	-1.04%
Brookfield Renewable Corp. Class A	-1.03%
White Mountains Insurance Group Ltd	-1.03%
Kemper Corp	-1.03%
Total	-10.51%

## Leading Long Contributors

	Return	Contribution
General Mills, Inc.	12.74	0.16
Cigna Corporation	12.34	0.15
Booz Allen Hamilton Holding Corporation Class A	8.34	0.10
Church & Dwight Co., Inc.	6.84	0.09
Gilead Sciences, Inc.	6.22	0.08
FTI Consulting, Inc.	4.38	0.06
AutoZone, Inc.	5.64	0.06
Genuine Parts Company	6.51	0.06
PepsiCo, Inc.	5.15	0.05
American Tower Corporation	4.46	0.05

## Leading Short Contributors

	Return	Contribution
Lyft, Inc. Class A	-65.42	0.94
Wayfair, Inc. Class A	-60.68	0.71
Cloudflare Inc Class A	-63.45	0.68
Sabre Corp.	-48.99	0.59
Unity Software, Inc.	-62.89	0.58
Upstart Holdings, Inc.	-71.01	0.54
Royal Caribbean Group	-58.33	0.54
Shift4 Payments, Inc. Class A	-46.62	0.52
Wolfspeed Inc	-44.27	0.50
JetBlue Airways Corporation	-44.01	0.46

## Leading Long Detractors

	Return	Contribution
Kohl's Corporation	-40.32	-0.56
Robert Half International Inc.	-34.08	-0.47
Arista Networks, Inc.	-32.55	-0.38
Prologis, Inc.	-26.64	-0.34
Jones Lang LaSalle Incorporated	-26.98	-0.32
CSX Corporation	-22.16	-0.30
Teradata Corporation	-24.91	-0.29
Target Corporation	-25.85	-0.29
Intel Corporation	-23.90	-0.29
NetApp, Inc.	-23.88	-0.31

## Leading Short Detractors

	Return	Contribution
Ollie's Bargain Outlet Holdings Inc	36.76	-0.40
Grocery Outlet Holding Corp.	30.05	-0.28
Domino's Pizza, Inc.	20.21	-0.23
Datto Holdings	31.66	-0.22
White Mountains Insurance Group Ltd	19.64	-0.17
Alynlam Pharmaceuticals, Inc	15.07	-0.14
Royalty Pharma Plc Class A	8.42	-0.10
Change Healthcare	8.81	-0.11
Devon Energy	9.27	-0.08
Switch, Inc. Class A	9.00	-0.07

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The Crossmark Equity Market Neutral strategy seeks long-term capital appreciation and to provide absolute returns independent of equity market direction. The strategy uses a combination of bottom-up and top-down analysis to define an investable universe and generate a portfolio of approximately 100 long securities and 100 short securities. The Equity Market Neutral Composite was created on July 1, 2021 and consists of all discretionary, fee-paying, commission-based, dual contract and/or separately managed accounts that are managed according to this strategy. The primary benchmark for this composite is the ICE Bank of America 3 Month Treasury Bill Index.

The U.S. Dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

**All investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.** The Equity Market Neutral strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Equity investments generally involve two principal risks—market risk and selection risk. The value of equity securities will rise and fall in response to general market and/or economic conditions (equity market risk). The value of any individual equity security will rise and fall in response to the market's perception of the issuer's revenues, earnings, balance sheet, credit worthiness, business plan, and overall perception of the viability of the issuer's business (selection risk).

The Strategy also exposes the investor to short sale risk. An investor's account would incur a loss as a result of a short sale if the price of the security sold short increases in value between the date of the short sale and the date on which the account purchases the security to replace the borrowed security. In addition, the securities sold short may have to be returned to the lender on short notice, which may result in the account having to buy the securities sold short at an unfavorable price to close out a short position. If this occurs, any anticipated gain to the account may be reduced or eliminated, or the short sale may result in a loss.

The Strategy's values-based screening policies exclude certain securities issuers from the universe of otherwise available investments. As a result, the Strategy may not achieve the same level of performance as it otherwise would have in the absence of the screening process. If the Strategy has invested in a company that is later discovered to be in violation of one or more screening criteria and liquidation of an investment in that company is required, selling the securities at issue could result in a loss to the Fund. Further, the Strategy's values-based screening policies may prevent the Strategy from participating in an otherwise suitable investment opportunity. With respect to the Crossmark Equity Market Neutral strategy, the values-based screening policies only apply to long positions.

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