

# INTERMEDIATE FIXED INCOME

AS OF 3/31/2023 SEPARATELY MANAGED ACCOUNT CROSSMARKGLOBAL.COM

Snapshot	
Morningstar Category	US SA Short-Term Bond
Inception Date	1/1/2001
Strategy Assets	\$31,163,194
Investment Minimum	\$100,000
# of Holdings	23

# **Strategy Objective**

Seeks to provide capital preservation, current income, and capital appreciation opportunities through investments in intermediate maturity investment-grade bonds

Portfolio Characteristics	
Yield to Maturity (%)	
Duration	
Current Viold (0/)	

Current Yield (%)	3.25
Average Coupon (%)	3.12
Average Credit Rating (Moody's)	A1
Average Price (\$)	95.74

Тор	10	Holdi	ngs
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	Weight
Government Of The United States Of America 2.125% 30-nov-2023	8.20%
Federal National Mortgage Association 2.125% 24-apr-2026	5.95%
Government Of The United States Of America 1.875% 31-jul-2026	5.86%
Federal National Mortgage Association 1.875% 24-sep-2026	5.81%
Government Of The United States Of America 4.25% 30-sep-2024	4.96%
General Mills, Inc. 4.2% 17-apr-2028	4.17%
Federal Home Loan Bank System 4.875% 13- sep-2024	4.17%
Target Corporation 3.5% 01-jul-2024	4.12%
General Dynamics Corporation 3.75% 15- may-2028	4.10%
Bank Of America Corporation 4.45% 03- mar-2026	4.06%
Total	51.41%

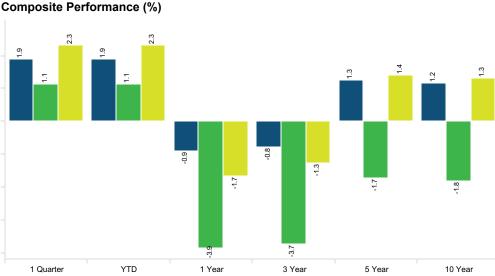
All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

Composite illustrated is the Crossmark Intermediate Fixed Income Wrap Composite.

Crossmark uses a model account to manage the individual client accounts that have selected this investment strategy. The portfolio characteristics shown are based on the model account. The characteristics of any individual account may differ from those of the model account. All performance information shown is composite performance derived from the aggregate of all accounts included in the composite.

Net performance was calculated using the hypothetical highest annual all-inclusive wrap fee of 3.00% by deducting .75% from the last month of each quarter. Gross performance is shown as supplemental information and is stated as pure gross of all fees as the returns have not been reduced by transaction costs. Wrap fees include Crossmark's portfolio management fee as well as all charges for trading costs, custody, and other administrative fees. Due to the effect of compounding, annual returns shown net of fees may be from the gross return at a single point in time.





Intermediate Fixed Income (Wrap) - Gross I Intermediate Fixed Income (Wrap) - Net I Bloomberg U.S. Govt/Credit Int

## **Composite Trailing Returns**

4.46 3.23

-		1 Quarter	YTD	1 Year	3 Year	5 Year	10 Year
-	Intermediate Fixed Income (Wrap) - Gross	1.89%	1.89%	-0.90%	-0.79%	1.27%	1.18%
_	Intermediate Fixed Income (Wrap) - Net	1.14%	1.14%	-3.85%	-3.74%	-1.73%	-1.82%
nt	Bloomberg U.S. Govt/Credit Int	2.33%	2.33%	-1.66%	-1.28%	1.40%	1.32%

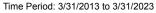
## **Composite Calendar Year Returns**

	2022	202	21 20	20 20	019	2018	2017	2016	2015	2014
Intermediate Fixed Income										
(Wrap) - Gross	-6.07	7 -1.0	00 4.	17 6	6.17	0.90	2.06	1.39	1.50	2.23
Intermediate Fixed Income (Wrap) - Net	-8.88	3 -3.9	94 1.	07 3	3.03	-2.09	-0.97	-1.60	-1.50	-0.81
Bloomberg U.S. Govt/Credit Int	-8.23	3 -1.4	14 6.	43 6	6.80	0.88	2.14	2.08	1.07	3.13
Historical Yield (%)										
	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013

Intermediate Fixed Income	2.91	2.65	2.67	3.31	3.47	3.48	3.62	3.74	3.95	3.87
Bloomberg U.S. Govt/Credit Int	2.23	1.97	2.11	2.58	2.68	2.44	2.42	2.47	2.50	2.53

This reflects the actual historical yield of a representative account managed according to Crossmark's Intermediate Fixed Income strategy. The yield of each individual account will vary based on account size, the timing of additions and withdrawals, and market movement during the life of the account.

#### **Composite Growth of \$100**







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Corporate

Sovereign

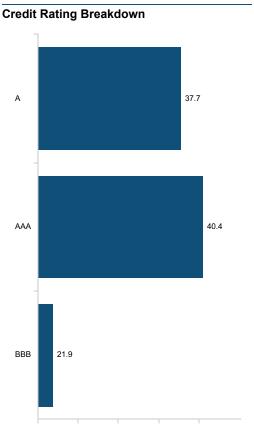
[Cash]

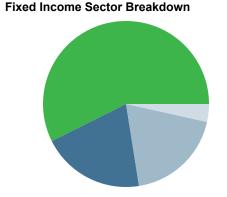
Total

Quasi Government/Agency

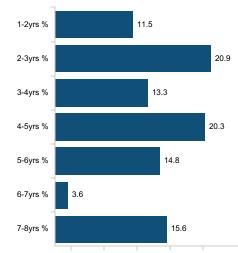
#### Portfolio Managers

Victoria Fernandez, CFA

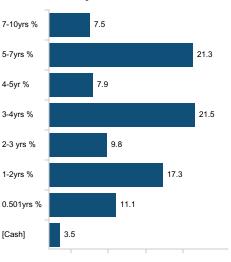




# **Effective Duration**



## **Effective Maturity**



%

57.46

19.99

19.03

3.53

100.0

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The Crossmark Intermediate Fixed Income strategy invests in U.S. Treasury, government agency and investment-grade corporate bonds with a maximum maturity of ten years to provide high income and preservation of capital. The Crossmark Intermediate Fixed Income Wrap Composite is comprised of all discretionary, fee-paying, wrap accounts managed using this strategy. The composite has a creation date and inception date of January 1, 2001. The primary benchmark for this composite is the Bloomberg U.S. Government /Credit Intermediate Index. The Bloomberg U.S. Government /Credit Intermediate Index measures the performance of the U.S. Dollar denominated U.S. Treasuries, government-related and investment grade U.S. Corporate securities that have a remaining maturity of greater than one year and less than ten years.

The U.S. Dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

All Investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results. The Intermediate Fixed Income strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Fixed income investments generally involve three principal risks—interest rate risk, credit risk, and liquidity risk. Prices of fixed-income securities rise and fall in response to interest rate changes (interest rate risk). Generally, when interest rates rise, prices of fixed-income securities fall. The longer the duration of the security, the more sensitive the security is to this risk. There is also a risk that the issuer of a note or bond will be unable to pay agreed interest payments and may be unable to repay the principal upon maturity (credit risk). Lower-rated bonds, and bonds with longer final maturities, generally have higher credit risks. As interest rates rise and/or the credit risk associated with a particular issuer changes, bonds held within a portfolio may become difficult to liquidate without realizing a loss (liquidity risk).

Net performance was calculated using the hypothetical highest annual all-inclusive wrap fee of 3.00% by deducting .75% from the last month of each quarter. Gross performance is shown as supplemental information and is stated as pure gross of all fees as the returns have not been reduced by transaction costs. Wrap fees include Crossmark's portfolio management fee as well as all charges for trading costs, custody, and other administrative fees. Due to the effect of compounding, annual returns shown net of fees may be lower than the return that would be shown if the fee were deducted from the gross return at a single point in time.

Index returns shown assume the reinvestment of all dividends and distributions.

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Global Investment Performance Standards

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