

# LARGE CAP CORE UNSCREENED

AS OF 3/31/2025 SEPARATELY MANAGED ACCOUNT CROSSMARKGLOBAL.COM

## **Snapshot**

| Morningstar Category     | US SA Large Blend |
|--------------------------|-------------------|
| Inception Date           | 1/1/2001          |
| Strategy Assets          | \$99,323,128      |
| Investment Minimum       | \$100,000         |
| Average Market Cap (Mil) | \$401,568         |
| # of Holdings            | 55                |

## **Portfolio Managers**

Robert C. Doll, CFA Ryan Caylor, CFA

# **Strategy Objective**

Seeks to provide long-term capital appreciation

## Portfolio Risk Statistics<sup>1</sup>

| Time Period: 3/31/2020 to 3/31/2025 |       |
|-------------------------------------|-------|
| Calculation Benchmark: Russell 1000 |       |
| Std Dev                             | 16.66 |
| Beta                                | 0.94  |
| Annualized Alpha                    | 3.38  |
| R2                                  | 92.90 |
| Sharpe Ratio (arith)                | 1.11  |
| Up Capture Ratio                    | 97.85 |
| Down Capture Ratio                  | 89.98 |

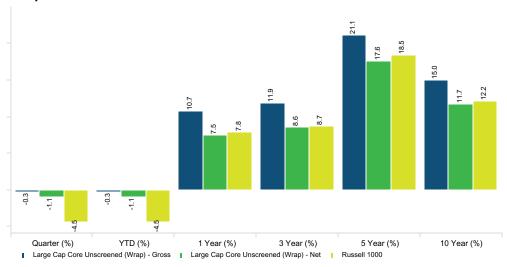
## Portfolio Characteristics<sup>1</sup>

|                            | Portfolio | R.1000 |
|----------------------------|-----------|--------|
| Dividend Yield (%)         | 1.33      | 1.19   |
| Dividend Payout Ratio (%)  | 28.72     | 28.75  |
| Dividend Growth - 3 Yr (%) | 12.28     | 10.69  |
| EPS Growth - 3 Yr Hist (%) | 23.16     | 15.14  |
| Price/Earnings Ratio - NTM | 17.02     | 19.97  |
| Price/Book Ratio           | 4.02      | 4.32   |
| Price/Free Cash Flow, TTM  | 17.44     | 22.82  |
| Return on Equity, TTM (%)  | 24.85     | 21.97  |
|                            |           |        |

## Portfolio Top 10 Holdings (%)1

|                                 | Weight |
|---------------------------------|--------|
| Meta Platforms Inc Class A      | 4.38   |
| Apple Inc.                      | 4.15   |
| Visa Inc. Class A               | 3.47   |
| Microsoft Corporation           | 3.40   |
| NVIDIA Corporation              | 3.33   |
| JPMorgan Chase & Co.            | 3.14   |
| Walmart Inc.                    | 3.01   |
| Mastercard Incorporated Class A | 2.76   |
| Progressive Corporation         | 2.55   |
| AT&T Inc                        | 2.54   |
| Total                           | 32.73  |

#### **Composite Performance**



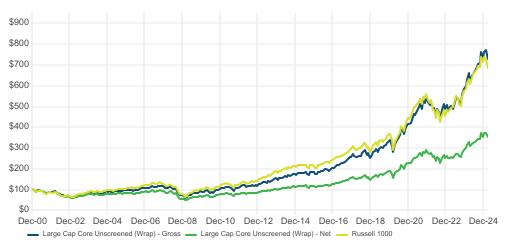
|  | Quarter (%) | YTD (%) | 1 Year (%) | 3 Year (%) | 5 Year (%)10 | ) Year (%) |
|--|-------------|---------|------------|------------|--------------|------------|
| Large Cap Core Unscreened (Wrap) - Gross | -0.31       | -0.31   | 10.71      | 11.90      | 21.12        | 15.03      |
| Large Cap Core Unscreened (Wrap) - Net   | -1.05       | -1.05   | 7.51       | 8.59       | 17.55        | 11.64      |
| Russell 1000                             | -4.49       | -4.49   | 7.82       | 8.65       | 18.45        | 12.17      |

## **Composite Calendar Year Performance**

|   | 2024  | 2023  | 2022   | 2021  | 2020  | 2019  | 2018  | 2017  | 2016  |
|---|-------|-------|--------|-------|-------|-------|-------|-------|-------|
| Large Cap Core Unscreened (Wrap) -<br>Gross | 25.77 | 19.60 | -10.62 | 30.29 | 24.65 | 32.00 | -1.58 | 27.20 | 10.49 |
| Large Cap Core Unscreened (Wrap) -<br>Net   | 22.16 | 16.15 | -13.40 | 26.49 | 20.87 | 28.21 | -4.56 | 23.49 | 7.27  |
| Russell 1000                                | 24.51 | 26.53 | -19.13 | 26.45 | 20.96 | 31.43 | -4.78 | 21.69 | 12.05 |

### **Composite Growth of \$100**

Time Period: 1/1/2001 to 3/31/2025



All investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results.

Composite illustrated is the Crossmark Large Cap Core Unscreened Wrap Composite.

Net performance was calculated using the hypothetical highest annual all-inclusive wrap fee of 3.00%, with a deduction of 0.25% from each month's return. Gross performance is shown as supplemental information and represents pure gross returns, as they have not been reduced by transaction costs or fees. Wrap fees include Crossmark's portfolio management fee, trading costs, custody, and other administrative fees. Due to the effect of compounding, annual returns shown net of fees may be lower than the return that would be shown if the fee were deducted from the gross return at a single point in time.

Index returns shown assume the reinvestment of all dividends and distributions.

1 Crossmark uses a model account to manage the individual client accounts that have selected this investment strategy. The portfolio characteristics shown are based on the model account. The characteristics of any individual account may differ from those of the model account. All performance information shown is composite performance derived from the aggregate of all accounts included in the composite.

Source: FactSet/Crossmark



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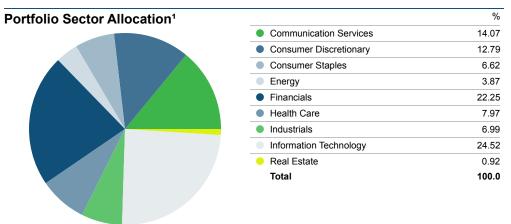
AS OF 3/31/2025

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#### Leading Contributors (%)1 Time Period: 12/31/2024 to 3/31/2025 Return Contribution Palantir Tchnlg A 11.60 0.54 AT&T 25.79 0.47 Progressive 20.42 0.39 Genpact 17.70 0.38 T-Mobile US 21.23 0.34 Altria Group 16.85 0.33 McKesson 18.22 0.32 Visa A 11.08 0.31 XP A 24.39 0.29

19.72

0.24



# Leading Detractors (%)1

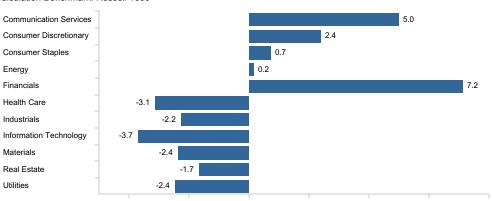
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Time Period: 12/31/2024 to 3/31/2025

|                  | Return | Contribution |
|------------------|--------|--------------|
| Amazon.com       | -13.28 | -0.18        |
| Booking Holdings | -7.09  | -0.18        |
| American Express | -9.14  | -0.19        |
| Alphabet C       | -17.87 | -0.31        |
| Microsoft        | -10.76 | -0.38        |
| Salesforce       | -19.73 | -0.44        |
| Apple            | -11.20 | -0.56        |
| Arista Networks  | -29.90 | -0.61        |
| Atlassian A      | -34.29 | -0.71        |
| NVIDIA           | -19.29 | -0.78        |

## Portfolio Sector Exposure Relative to Benchmark<sup>1</sup>

Calculation Benchmark: Russell 1000



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The Crossmark Large Cap Core Unscreened strategy is composed of accounts that are invested stocks of large cap U.S. companies. The Crossmark Large Cap Core Unscreened Wrap composite is composed of all discretionary, fee paying, wrap fee accounts managed using this strategy. The composite has a creation date and inception date of Jan. 1, 2001. The primary benchmark for this composite is the Russell 1000 Index. The Russell 1000 Index is a market index that tracks the largest 1,000 stocks by market capitalization that are included in the Russell 3000 index.

The U.S. Dollar is the currency used to express performance. The performance reflects the reinvestment of dividends and other earnings to the extent that client accounts included in the composite elected to reinvest dividends and earnings. Performance figures shown gross of fees do not reflect the payment of investment advisory fees.

All investments are subject to risks, including the possible loss of principal. Past performance does not guarantee future results. The Large Cap Core Unscreened strategy may not achieve its objective if the managers' expectations regarding particular securities or markets are not met. Equity investments generally involve two principal risks—market risk and selection risk. The value of equity securities will rise and fall in response to general market and/or economic conditions (equity market risk), the value of any individual equity security will rise and fall in response to the market's perception of the issuer's revenues, earnings, balance sheet, credit worthiness, business plan, and overall perception of the viability of the issuer's business (selection risk).

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